GLOMEX®
Marine Antennas USA

MEMBER OF NMEA — National Marine Electronics Association

Boating Industry TOP PRODUCTS 2018

MEMBER OF NMMA — National Marine Manufactures Association

COMPANY PRESENTATION
NEW PRODUCTS

Fast Acting Innovation

New corporate identity

For more than 30 years, Glomex has been a leader in both technology and innovation.

Our main focus is to provide quality products at a fair price demonstrating this technology and innovation. As part of our core competency, we will continue to innovate, drive process improvement, and delight our customers.

With Glomex, You are never alone on the water

GLOMEX
The best in marine antennas

YOUR

ZmartBoat™

COMMUNICATION

TERRESTRIAL TV

SATELLITE TV

weBBoat® COASTAL INTERNET

ZigBoat™ REMOTE MONITORING

CamBoat™ SURVEILLANCE

Why choose Glomex

The Best in marine antennas since 1984

For more than 30 years, Glomex has been a leader in both technology and innovation. Our main focus is to provide quality products at a fair price demonstrating this technology and innovation. As part of our core competency, we will continue to innovate, drive process improvement, delight customers, and provide the most complete range of marine antennas.

Glomex Engineering

Glomex Engineering is a division within the company that is dedicated to developing our innovative products. They are responsible for managing every step in each project which includes definition and guidelines, feasibility studies, design and specification of individual components, production of molds and equipment required for production.

Strong partnerships

Today, Glomex is a strong reality that has consolidated commercial partnerships all over the world with distributors, the largest shipyards, and some of the largest boat builders for more than 20 years such as Sea Ray, Monterey, Pursuit, Hatteras, EdgeWater, Azimut Benetti, Bavaria, Beneteau Jeanneau, Dufour yachts, Ferretti Group, Hanse, Sea Ray, and Sunseeker just to name a few.
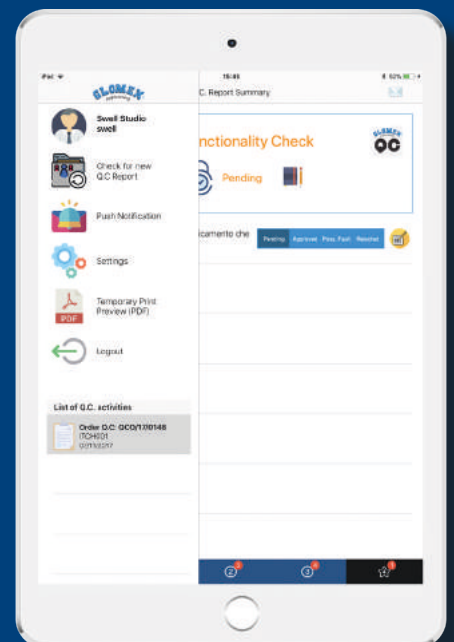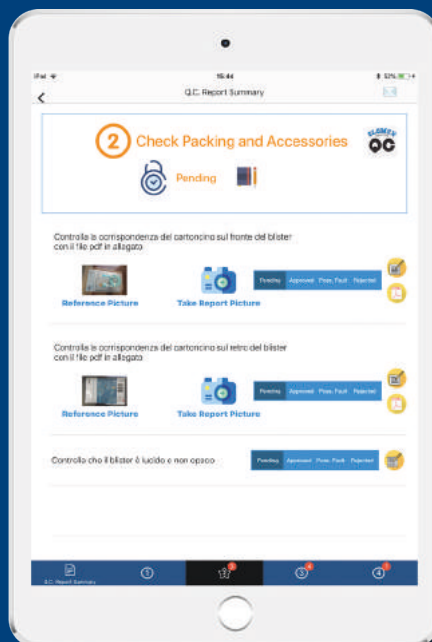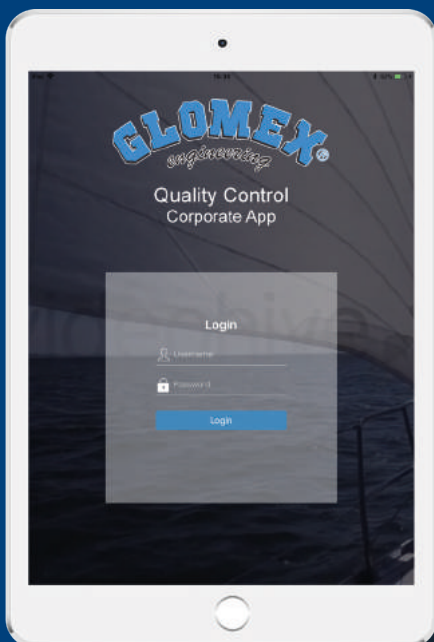
The only company to offer a limited Lifetime Warranty

Glomex is the only company in the marine industry offering a limited LIFETIME WARRANTY on its products (for VHF, CB, Omnidirectional DVB-T2 TV, AM/FM, ORBCOMM, AIS, MOBILE PHONE antennas and accessories). We are certain about the quality and reliability of our products as they have passed many tests such as: UV-ray exposure, environmental, mechanical, electric, and electronic strain.

Quality products, A Glomex never-ending commitment

Glomex has developed a Quality Control Corporate APP that is used in the production of all Glomex products. This APP helps to check product, production process, production flow, and time to ensure the best products come off of our production floor.

Glomex headquarters:
Efficiency, innovation, R&D, improved workflow, increased productivity, respect for the environment

Glomex headquarters is based in Ravenna, Italy.

Our 64,500 square foot building was recently renovated to include a new R&D department (Glomex Engineering) and two new production lines where are antennas are manufacturered.

We recently also installed 5 new automatic vertical warehouses to recover space in our warehousing areas. These machines also help improve efficiency, speed and accuracy in the picking and packing process.

These renovations were done specifically to improve work flow, increase productivity, efficiency and accuracy, and to respect environmental conditions. Glomex is no energy self-sufficient and is included in the A+ Energy Class.

64.500 ft²
A+ Energy Class

Fast Acting Innovation

Glomex Engineering was founded in 2015 and is responsible for the design and development of antennas and integrated communication systems for the marine and automotive industries.

Glomex Engineering's core business is the design of integrated internet systems, satellite TV antennas, and APPS for both Android and iOS platforms.

Glomex Engineering also partners with leading Italian Universities to bring the latest and most innovate technology to the markets for which Glomex serves.
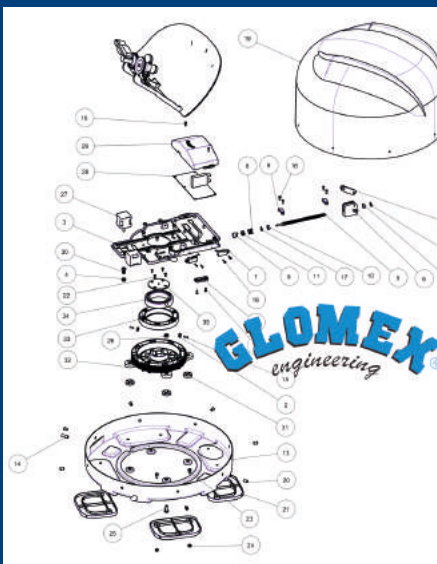
App Portfolio

New product development

Blow-through design of equipment

Salt spray machine and UV weathering machine

Glomex Marine Antennas USA,

The new USA-based company in the Marine Market

To further support our customers and to ensure the best possible experience, Glomex has expanded its operations in the US with offices and warehousing to accommodate swift and accurate shipping, localized support, and trouble-free customer service in order to delight our customers.

Glomex Marine Antennas USA head office: 1825 St Julian Place, Suite F 1A, Columbia, SC. 29204

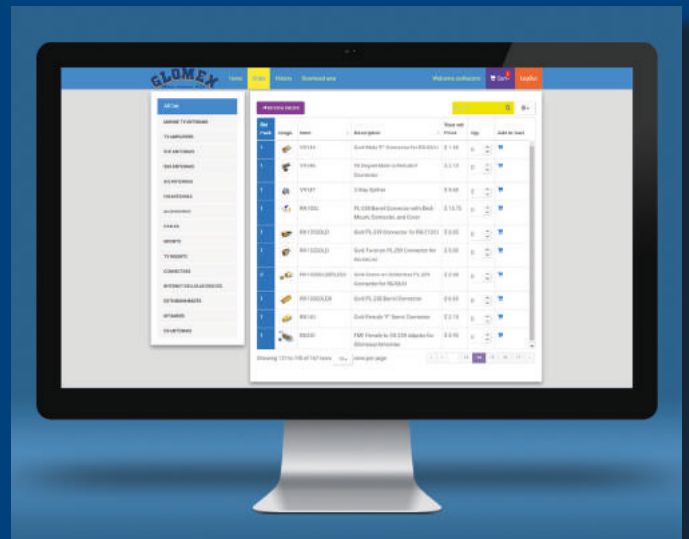Glomex Marine Antennas USA warehouse: Dayton, OH.
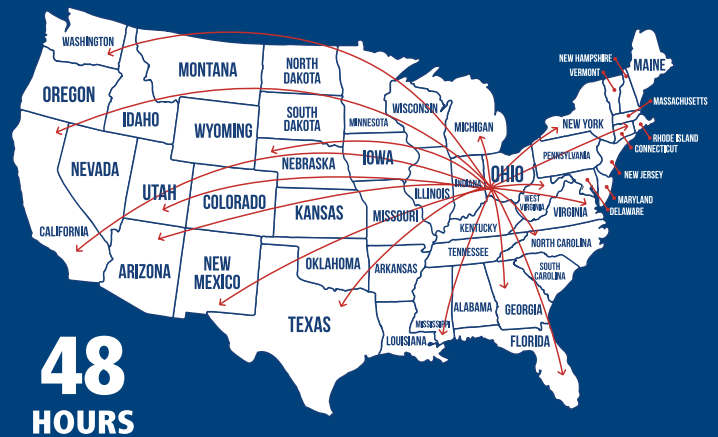
Along with our Customers, always

Our B2B order website is online 24/7.

Our fully automated warehouse is located in Ohio and is fully stocked with our entire range of antennas and accessories to fill all of your needs.

We are able to deliver your orders all over the United States within 48 hours.

Glomex Marine Antennas USA B2B portal

48 HOURS

NMMA & NMEA partnership

MEMBER OF

NMMA®

National Marine
Manufactures Association

IBEX Sponsorship – October 2018

MEMBER OF

NMEA®

National Marine
Electronics Association

NMEA Conference Platinum Sponsor – September 2018

A decision maker with unparalleled reputation

Glomex Marine Antennas USA Corp is lead by industry veteran Chris Catoe who has been appointed Vice President of Sales and Marketing.

With a strong background in broadcast engineering, technical support, and various lead sales positions, Mr. Catoe brings a wealth of practical knowledge and experience to his role.

"Chris has an unparalleled reputation in the marine industry," said Raffaele Fabbri, Glomex Marine Antennas USA CEO. "We know we have placed this new venture in very capable hands."

Innovation awards

Glomex is proud to see its efforts recognized in producing innovative products, rewarded all over the world. Previous awards inlcude:

2014 DAME Design Award - weBBoat 4G

The DAME Design Award is the largest marine competition of its kind, anywhere in the world. It focuses attention on the art and science of design in all aspects, from styling, functionality, and innovation, through to ease of implementation, practicality of use – and even packaging.

Each year, among the thousands of products on display at METS in Amsterdam (The Netherlands), the jury of the DAME Awards selects what it considers the most significant technical content, design, quality and functionality.

Simple and compact design and an All-In-One Approach, these are the reasons why weBBoat 4G won the 2014 DAME Awards on "Marine Electronics and related Software" Category.

2018 Boating Industry Top Products Awards - weBBoat 4G Plus and AGC TV Antennas

weBBoat 4G Plus and the AGC TV Antennas have been selected by Boating Industry editors as 2018 Top Products winners.

We are proud that our products stood out from hundreds of nominations for their impact on the industry, innovation and how they advance their product category.

Glomex was also the first company to win two awards in two different Top Product catagories.

Innovation awards

2018 IBEX Innovation Awards

The IBEX Innovation Awards showcase outstanding marine product development to the recreational boating industry and beyond. The program, managed by the National Marine Manufacturers Association (NMMA) and judged by Boating Writers International (BWI), is one of the marine industry's most prestigious honors recognizing manufacturers and suppliers who bring new, innovative products to market. Glomex Marine Antennas USA is proud BWI has selected ZigBoat™ and CamBoat™as Product Entrants

weBBoat® 4G Plus

4G/3G/Wi-Fi Dual SIM system to surf the web offshore

weBBoat® 4G Plus is the first, unique and award-winning COASTAL INTERNET 4G/3G/Wi-Fi DUAL SIM integrated system to surf the web, ensuring stable and high speed connections up to, approximately, 20 miles from the coast.

The weBBoat® 4G Plus has automatic firmware updates and automatic App updates, so you will always have the best performance. With the service help functionality, weBBoat® 4G Plus directly communicates with Glomex for any problems that might be encountered.

Plug & Play	Super-fast 4G/3G/Wi-Fi router	Free firmware updates
Dual SIM operation	Up to 32 different devices can be used	Free periodic app updates
2 diversity high gain 4G antennas	Automatic switch from 4G to Wi-Fi	Service functionalityt
2 high gain Wi-Fi antennas	Free iOS and Android App	

Download on the App Store
GET IT ON Google Play
Wi-Fi™
3G
4G
LTE
made in ITALY

Wi-Fi™
BoatingIndustry TOP PRODUCTS 2018
weBBoat 4G DAME DESIGN AWARD METS METS 2014 CATEGORY WINNER — MARINE ELECTRONICS & MARINE RELATED SOFTWARE

GLOMEX®
weBBoat® 4G Plus Wi-Fi™
COASTAL INTERNET ANTENNA SYSTEM

SIM SIM
DUAL SIM

IT1004PLUS/US

WEBBOAT® 4G RANGE

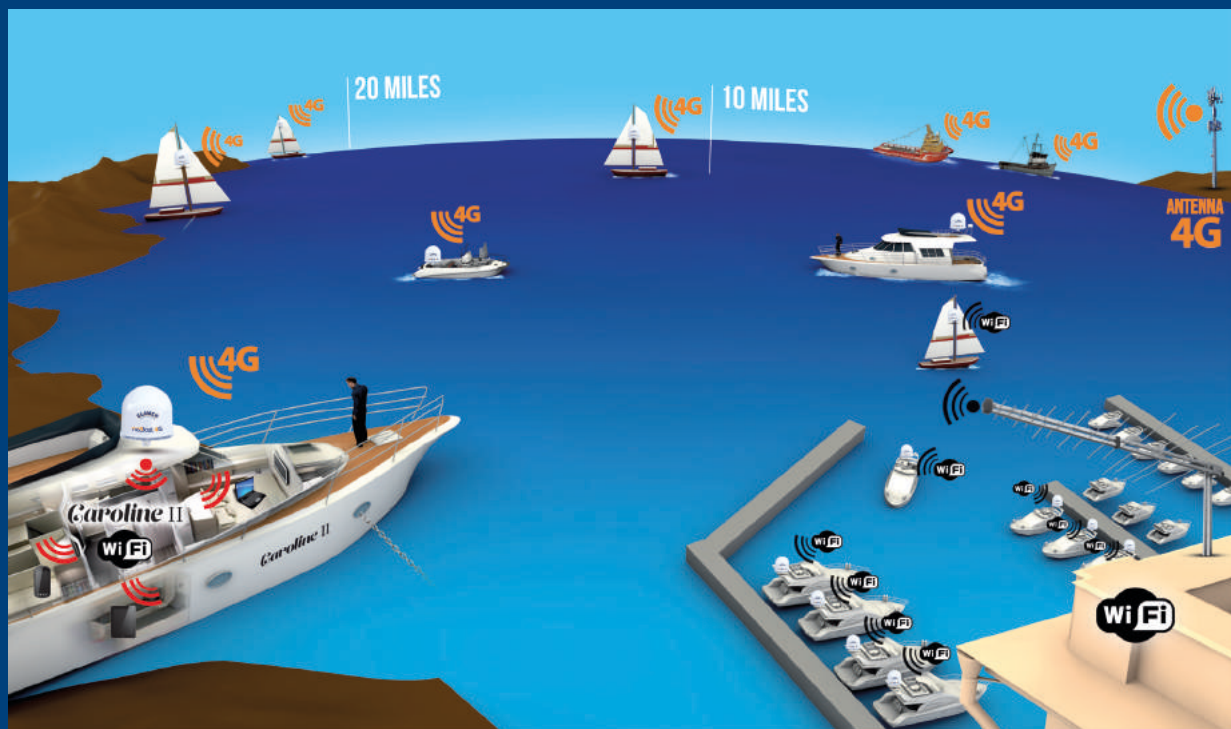| PRODUCT DESCRIPTION	Retail
IT1004PLUS/US WEBBOAT® 4G PLUS 4G/3G/Wi-Fi coastal internet antenna system with DUAL SIM **(US and Canada).**	$995.00
IT1004PLUS/EU WEBBOAT® 4G PLUS 4G/3G/Wi-Fi coastal internet antenna system with DUAL SIM **(South America, Europe and Asia)**	$995.00
IT1004PRO/US WEBBOAT® 4G PRO 3G/4G/Wi-Fi coastal internet antenna system with DUAL SIM **(commercial grade)**	$1,395.00

ZigBoat™

Wireless automation and remote monitoring at your fingertips

ZigBoat™ is the ZigBee/Wi-Fi **100% wireless 1-to-1 encrypted** system for monitoring and interacting with your boat via the free App. **No subscriptions/No monthly fees.** The starter kit contains a Gateway, a Porthole/Door sensor, a Battery sensor, a Bilge Flood sensor, and long life batteries that last up to 5 years. Many additional sensors, accessories, and options are available.

Wireless: No cables needed. All sensors are wireless

Cloudless: No cloud service. No user registration needed. No privacy policy hassle. Data stored only in your Gateway

Uniqueness: No monthly fees or subscription. Unlimited sensor expandibility. Direct encrypted and real-time 1-to-1 connection between your smartphone and the gateway
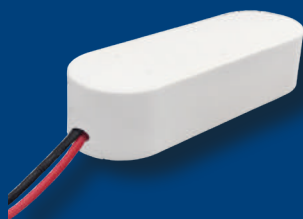
ZigBee: High-level wireless communication technology. Easy set up. Low power consumption. It does not interfere with other Wi-Fi systems

Download on the App Store

GET IT ON Google Play

ZIGBOAT™ BASIC STARTER KIT – ZB101

NO MONTHLY FEES
OR SUBSCRIPTION

Wi-Fi CONNECTIVITY

GATEWAY

WiFi™   ZigBee®

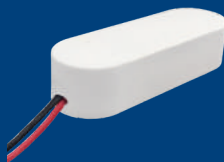BATTERY SENSOR   BILGE FLOOD SENSOR   PORTHOLE/DOOR SENSOR

ZIGBOAT™ PRO STARTER KIT – ZB102

NO MONTHLY FEES
OR SUBSCRIPTION

BACK-UP BATTERY

Wi-Fi CONNECTIVITY

GSM/3G CONNECTIVITY

GATEWAY PRO

Wi-Fi™

ZigBee®

BATTERY SENSOR

BILGE FLOOD SENSOR

PORTHOLE/DOOR SENSOR

+ CamBoat™

HD   Wi-Fi™

SURVEILLANCE

ZIGBOAT™ BASIC STARTER KIT

PRODUCT DESCRIPTION	Retail
GATEWAY At the core of the Zigboat™ system is a open platform that can be integrated with unlimited Zigboat™ sensors and features.	free
BILGE FLOOD SENSOR Instant notification if the boat takes on water. Additionally, the Bilge flood sensor has a built-in siren that will sound if water is detected.	free
PORTHOLE/DOOR SENSOR Receive alerts when door or porthole are opened or closed on the boat.	free
BATTERY SENSOR Receive push notifications if battery voltage drops below a specific voltage threshold.	free
ZB101 BASIC STARTER KIT	$999.00

ZIGBOAT™ PRO STARTER KIT

PRODUCT DESCRIPTION	Retail
GATEWAY PRO At the core of the Zigboat™ system, with **built-in GSM/3G** module with external **slot for SIM card** and **BACK-UP battery.** It's an open platform that can be integrated with unlimited Zigboat™ sensors and features	free
BILGE FLOOD SENSOR Instant notification if the boat takes on water. Additionally, the Bilge flood sensor has a built-in siren that will sound if water is detected.	free
PORTHOLE/DOOR SENSOR Receive alerts when door or porthole are opened or closed on the boat.	free
BATTERY SENSOR Receive push notifications if battery voltage drops below a specific voltage threshold.	free
VIDEOSURVEILLANCE Wi-Fi HD IP security camera allows you to monitor the area remotely wherever you are and at any time, ensuring safety and peace of mind	free
ZB102 PRO STARTER KIT	$1,399.00

Additional sensors and options

PRODUCT DESCRIPTION	Retail
ZB201 BATTERY SENSOR Receive push notifications if battery voltage drops below a specific voltage threshold.	$199.00
ZB202 BILGE FLOOD SENSOR Instant notification if the boat takes on water. Additionally, the Bilge flood sensor has a built-in siren that will sound if water is detected.	$199.00
ZB205 PORTHOLE/DOOR SENSOR Receive alerts when door or porthole are opened or closed on the boat.	$149.00
ZB203 HEAT ALARM SENSOR Detects both rapid heat rise and absolute heat levels, and alerts you if a critical event occurs. Additionally, the Heat alarm sensor has a built-in siren that will sound if heat is detected.	$199.00
ZB204 SMOKE ALARM SENSOR You will be instantly notified of smoke detection. Additionally, the Smoke alarm sensor has a built-in siren that will sound if smoke is detected.	$199.00
ZB206 MOTION SENSOR Detects movement and immediately communicates it to your mobile device.	$199.00
ZB100 GATEWAY At the core of the Zigboat™ system is a open platform that can be integrated with unlimited Zigboat™ sensors and features.	$599.00
ZB103 GATEWAY PRO At the core of the Zigboat™ system, with **built-in GSM/3G** module with external **slot for SIM card** and **BACK-UP battery.** It's an open platform that can be integrated with unlimited Zigboat™ sensors and features	$899.00
GLVS100 VIDEO SURVEILLANCE Wi-Fi HD IP security camera allows you to monitor the area remotely wherever you are and at any time, ensuring safety and peace of mind	$199.00

and many more sensors and options to come

CamBoat™

Keep your boat close to you with Glomex Security Cameras

CamBoat™ is the Wi-Fi HD IP security camera with motion sensor that allows you to monitor the area remotely wherever you are and at any time via the free iOS and Android App. With CamBoat™ you have 100% privacy as there is no cloud or subscription.

To guarantee your security and privacy, Glomex has developed specific software to ensure direct, encrypted and real-time 1-to-1 video streaming. To experience the Glomex security you just need to set up the security camera with the free mobile App which only takes a few minutes.

Download on the **App Store**

GET IT ON **Google Play**

WiFi™

HD

Code: GLVS100

100% PRIVACY

NO MONTHLY FEES

CamBoat™

ZigBoat™
COMPATIBLE
Wireless, cloudless, uniqueness.

Wi-Fi HD IP Security camera	Remote monitoring	Real-time connection
1-to-1 encrypted connection	100% privacy	No cloud
Video recording	Integrated SD Card	Free iOS and Android App
Night vision	Motion sensor	Plug & Play

Connecting your world

TECHNICAL SPECIFICATIONS	CamBoat™	Code: GLVS100

Video

Resolution: 720p HD – 1 MegaPixel
Format: H.264
Field of view: 80°
Image sensor: ¼" CMOS

Night Vision: IR distance up to 15 m (50')
Video Recording on the supplied SD Card
Built-in microphone

Wireless

Frequency: 2.4 GHz
Wi-Fi 802.11 b/g/n compatible

Supports WEP, WPA and WPA2 security

Motion detection

Starts recording video on the built-in SD Card when movement is detected

Requirements

High-speed Internet connection
Wi-Fi connection / LAN connection

Power supply: 12 Vdc
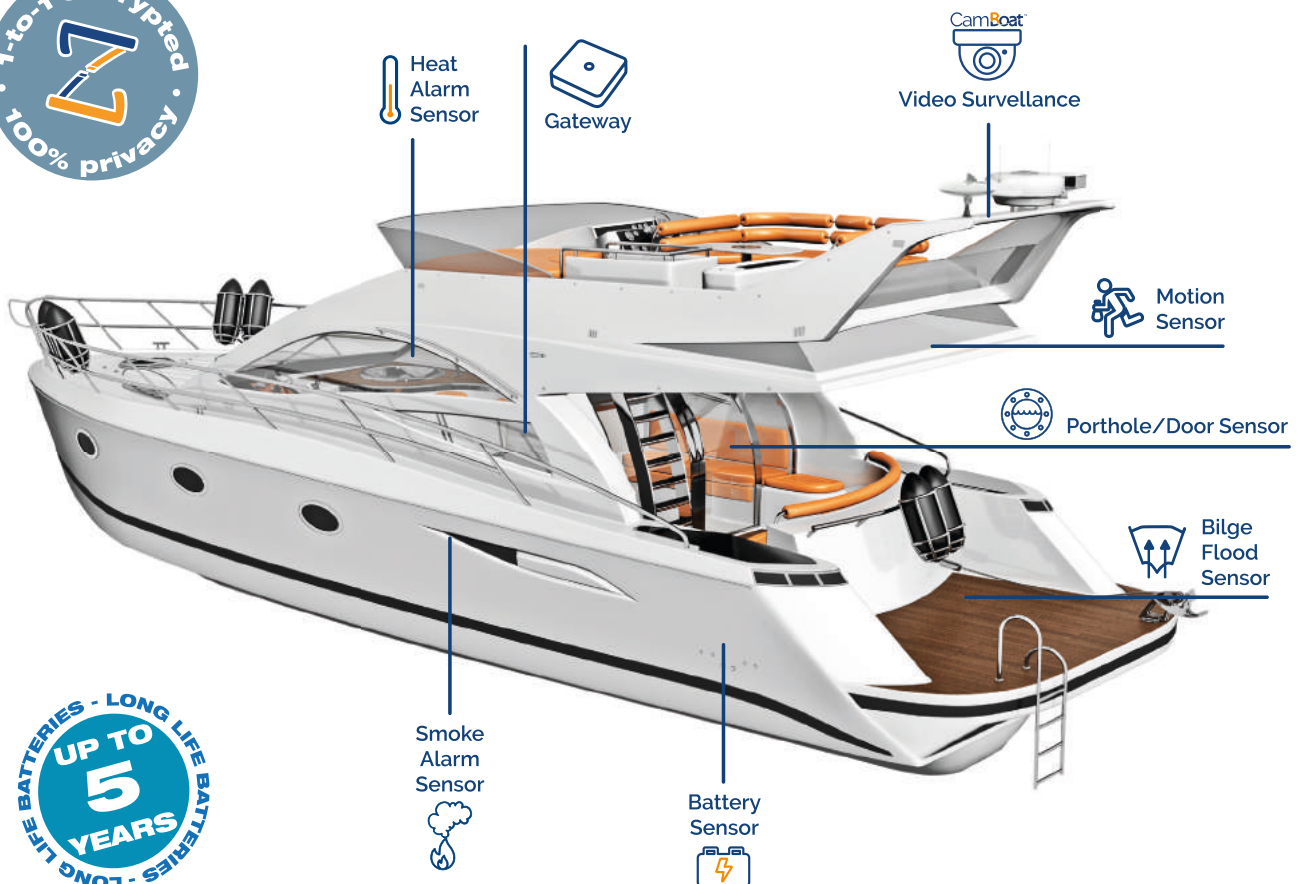Power consumption: max 230mA

Weatherproof

Operating temperature: -10°C to 50°C (14°F to 122°F)   IP class: IP65

Boat control at your fingertips

NO WIRING

1-to-1 encrypted • 100% privacy

LONG LIFE BATTERIES - LONG LIFE BATTERIES - LONG LIFE BATTERIES - LONG LIFE BATTERIES -

UP TO 5 YEARS

Heat Alarm Sensor

Gateway

CamBoat

Video Survellance

Motion Sensor

Porthole/Door Sensor

Bilge Flood Sensor

Smoke Alarm Sensor

Battery Sensor

Wi Fi™

Z ZigBee®

Download on the App Store
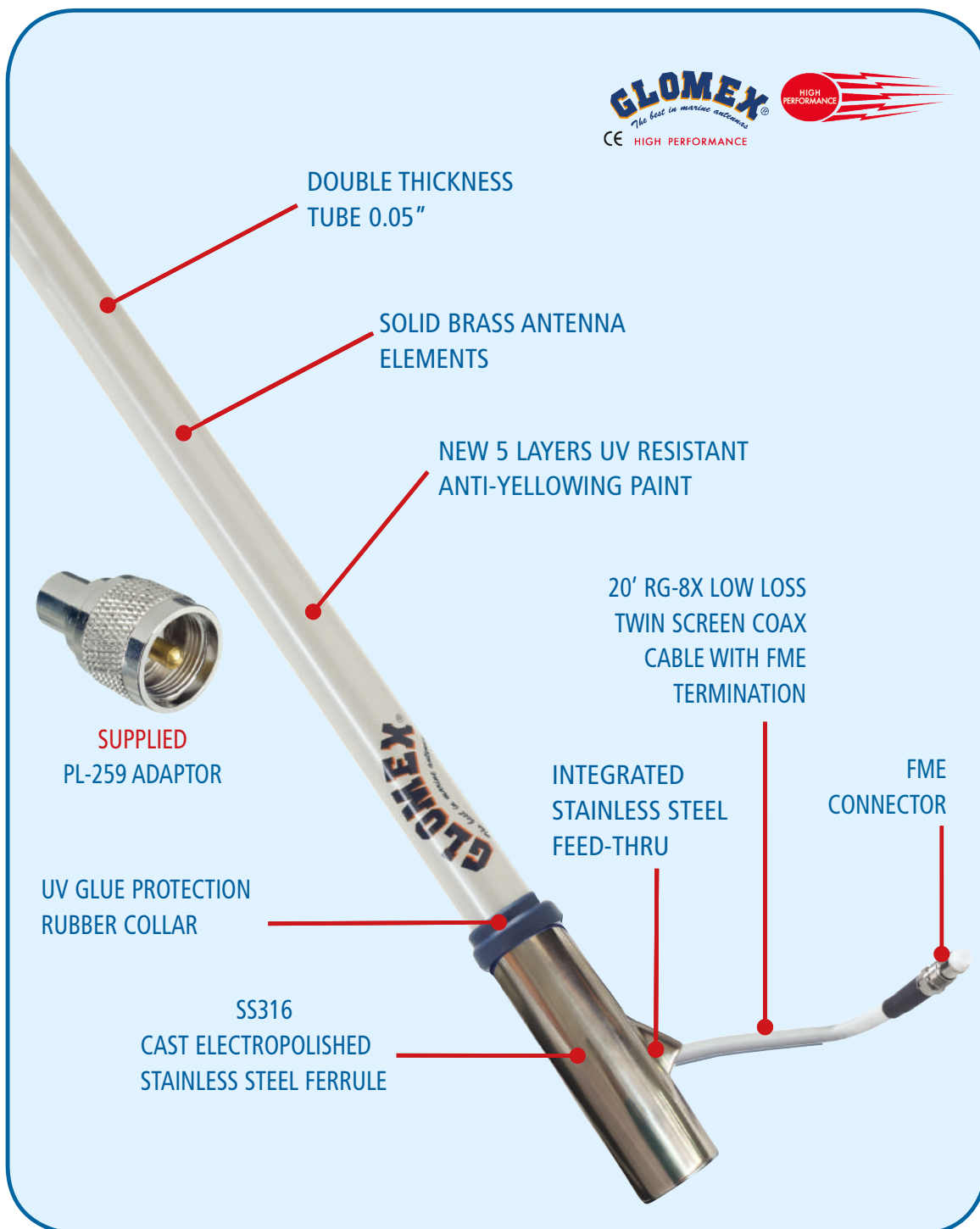
GET IT ON Google Play

RA1225HP

RA1225HP, 8' 6dB marine High Perfomance VHF antenna with 20' RG-8X coax cable with FME termination, integrated stainless steel feed-thru and PL-259 adaptor

Designed to fit the specific needs of all power boats.

The RA1225HP is a collinear-phased antenna 8' in height, designed to assure excellent performance in terms of quality, performance and design. Compared to traditional antennas, this antenna deeply differentiates itself due to its complex antenna elements and fiberglass rod features.
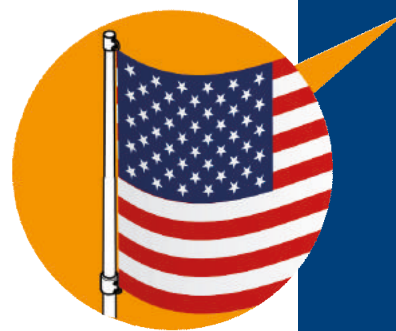
The internal elements are made of spiral copper wires inserted into brass tubes which ensures long-range communication and best radio performance.

DOUBLE THICKNESS TUBE 0.05"

SOLID BRASS ANTENNA ELEMENTS

NEW 5 LAYERS UV RESISTANT ANTI-YELLOWING PAINT

20' RG-8X LOW LOSS TWIN SCREEN COAX CABLE WITH FME TERMINATION

SUPPLIED PL-259 ADAPTOR

INTEGRATED STAINLESS STEEL FEED-THRU

FME CONNECTOR

UV GLUE PROTECTION RUBBER COLLAR
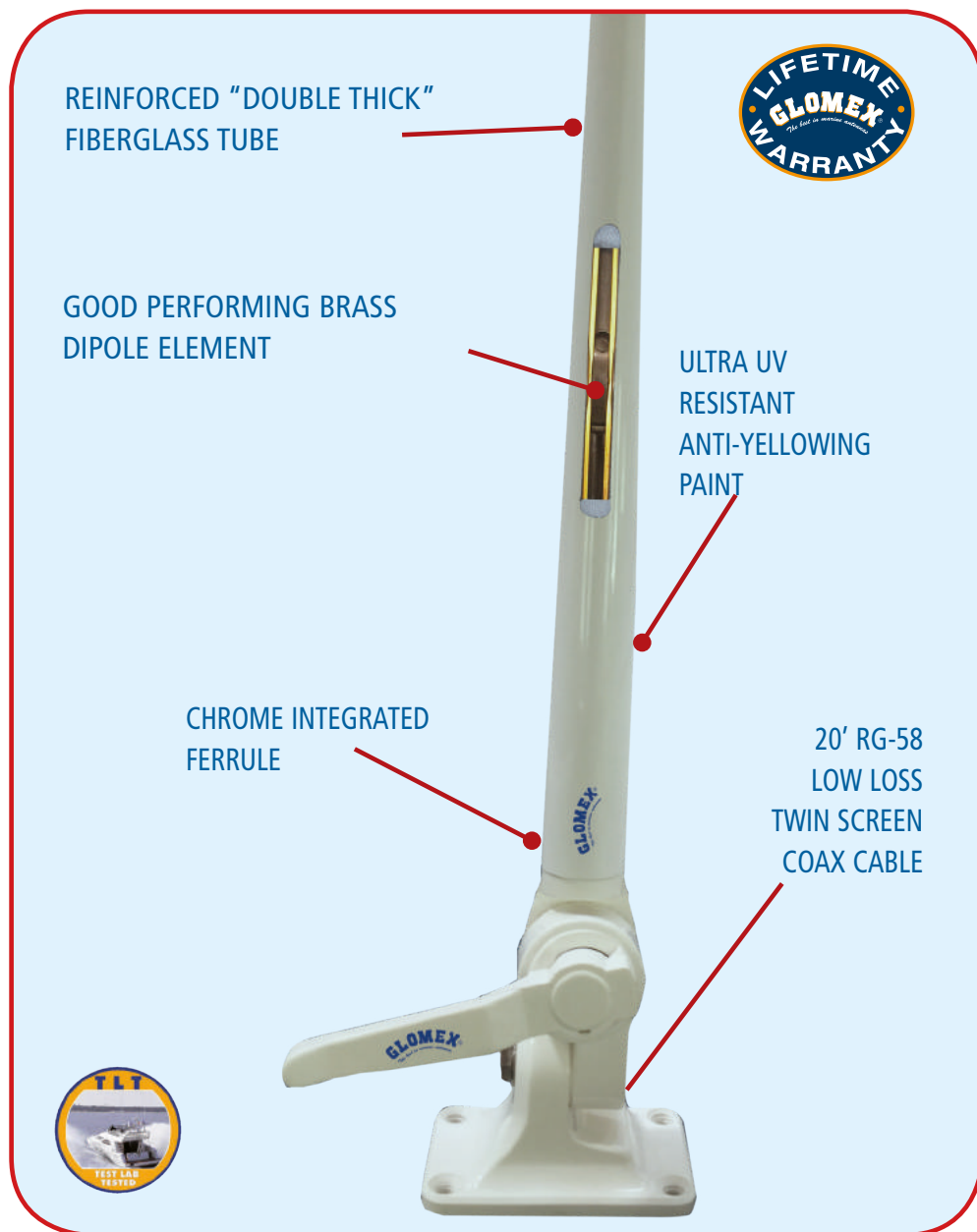
SS316 CAST ELECTROPOLISHED STAINLESS STEEL FERRULE

RA1201

8' 6dB marine VHF antenna with 20' RG-58 coax cable and chrome integrated ferrule

RA1201 is a new concept that re-thinks the way a VHF marine antenna should look on a boat, with smooth surfaces throughout and ergonomic styling, the RA1201 compliments the lines and curves on any boat while maintaining Glomex quality and performance.

SUPPLIED FLAG HOLDERS

REINFORCED "DOUBLE THICK" FIBERGLASS TUBE

GOOD PERFORMING BRASS DIPOLE ELEMENT

ULTRA UV RESISTANT ANTI-YELLOWING PAINT

CHROME INTEGRATED FERRULE

20' RG-58 LOW LOSS TWIN SCREEN COAX CABLE
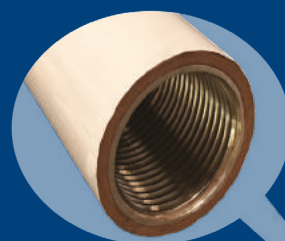
AVAILABLE IN 4 DIFFERENT STYLES:

WHITE

CARBON-FIBER PRINT

USA FLAG PRINT

CAMOUFLAGE PRINT

CHROME INTEGRATED FERRULE WITH 1"-14 UNIVERSAL THREAD

Updated mounts
for faster and easier installation of the antenna

Glomex as updated their mounts by adding a special cable slot for easy passage of the coax without the need to remove connectors. This also helps with cable rotation when the antenna is screwed down onto the mount. There is also a new waterproof built-in cable feed-through right on the base of the mount to for a nice and clean cable installation.

All Glomex mounts have the special limited life-time warranty and are developed with the best materials for withstanding harsh marine environment conditions and to ensure years of trouble free service.

LIFETIME · GLOMEX® · WARRANTY
The best in marine antennas

BUILT-IN FEED THRU

SPECIAL CABLE SLOT

WATER PROOF

4-Way heavy duty stainless steel ratcheting mount
Code RA107SSFME

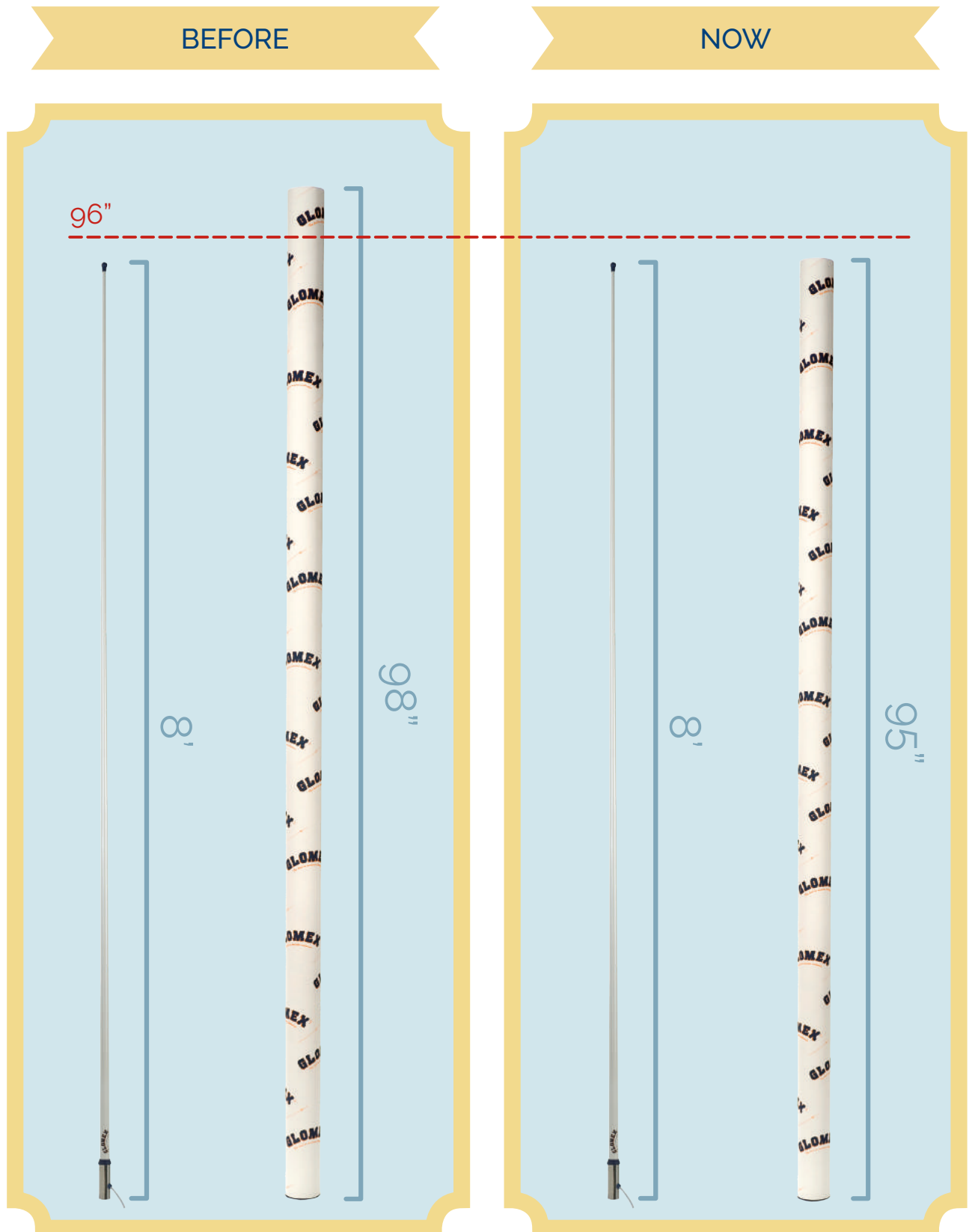4-Way ratcheting mount in reinforced and anti-yellowing nylon
Code RA115

GLOMEX
Marine Antennas
USA

SAVE MONEY WITH US!

Actions to avoid extra shipping costs for 8' marine antennas

| COMPETITORS | VS | GLOMEX |

THEY HAVE

Reduced the antennas' length

Changed their model number and UPC code

Increased their price

WE HAVE FOUND A **SMART SOLUTION** TO HAVE

Keep same antenna length

Keep same model number and UPC code

Same price

Same top quality

Same lifetime warranty

DISCOVER OUR SMART SOLUTION TO SAVE MONEY!

96": LIMIT TO AVOID EXTRA SHIPPING COSTS

BEFORE

NOW

96"

8'

98"

8'

95"

GLOMEX
Marine Antennas
USA

MEMBER OF
NMEA
National Marine
Electronics Association

MEMBER OF
NMMA
National Marine
Manufactures Association

Boating Industry
TOP PRODUCTS
2018

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